



AGRICULTURE AND FOOD PROCESSING

The home of major food producers and more than 500 farms, the Cloquet region offers excellent access to raw materials and markets, competitive labor costs and a high concentration of support businesses to help agricultural and food processing businesses thrive.

MAJOR FOOD AND AGRICULTURE EMPLOYERS

COMPANY	NUMBER OF EMPLOYEES
Upper Lakes Foods	250-499
General Mills	100-249
Coca-Cola Bottling Midwest	100-249
Bellisio Foods	100-249
Franklin Foods	50-99
Thirsty Pagan Brewing	20-49
Superior Meats	20-49
Dairy Farmers of America	20-49
Canal Park Brewing	20-49
Bimbo Bakeries	20-49

SUPPORT INDUSTRIES

The Duluth-Superior MSA has a high concentration of businesses that can supply and support the agribusiness and food processing industry in these subsectors:

- Food Product Machinery Manufacturing
- Frozen Specialty Food Manufacturing
- Fertilizer Manufacturing
- Coffee and Tea Manufacturing
- All Other Miscellaneous Food Manufacturing

ACCESS TO RAW MATERIALS



MINNESOTA RANKS #5



Out of all 50 states for total agricultural exports and in the top 5 for the export categories below:

- Pork (#2)
- Soybeans and Soymeal (#3)
- Vegetable Oils (#3)
- Total Plant Products (#4)
- Corn (#4)
- Feeds and Other Grains (#4)
- Processed Grain Products (#4)
- Total Animal Products (#5)
- Other Poultry (#5)

(Source: USDA Economic Research Service, 2015)

CARLTON COUNTY RANKS IN THE TOP 20 MINNESOTA COUNTIES FOR THE FOLLOWING AGRICULTURE ITEMS:

- Wild rice (8th in Minnesota, 11th in U.S.)
- Forage-land used for all hay and haylage, grass silage, and greenchop (12th)
- Pheasants (13th)
- Cut Christmas trees and short rotation woody crops (16th)

NUMBER OF FARMS: 501

(Source: USDA Census of Agriculture, 2012)

ACCESS TO MARKETS

HIGHWAYS: Interstate 35 connects Cloquet to major cities, including Minneapolis, Des Moines, Kansas City, Oklahoma City, Fort Worth and San Antonio. State Highways 33 and 210; Highway 33 also connects to State Highway 53.

RAIL: Cloquet Terminal Railroad, a Class III terminal, interchanges with BNSF and Canadian Pacific.

AIRPORTS:

- **Cloquet** has a public use airport with two runways (4,003 feet and 3,100 feet).
- **Duluth International Airport** is about 25 miles outside of Cloquet and offers direct flights to Minneapolis and Chicago.
- **Minneapolis-St. Paul International Airport**, 2 hours south of Cloquet, offers nonstop flights to 128 domestic locations and 27 international locations.

PORTS: Just 20 miles from Cloquet is the Port of Duluth-Superior, the farthest-inland freshwater seaport, one of the leading bulk cargo ports in all of North America and is designated as **Foreign Trade Zone #51**. The port is less than a week's sailing time from the Atlantic Ocean.

- Canadian National Railway and Duluth Cargo Connect recently opened an intermodal terminal to transfer containers between rail cars and trucks at the Clure Public Marine Terminal. The terminal connects the port to three coasts — Atlantic, Pacific and the Gulf of Mexico — via CN's rail network.

(Source: Bureau of Labor Statistics, May 2016)

LABOR COSTS

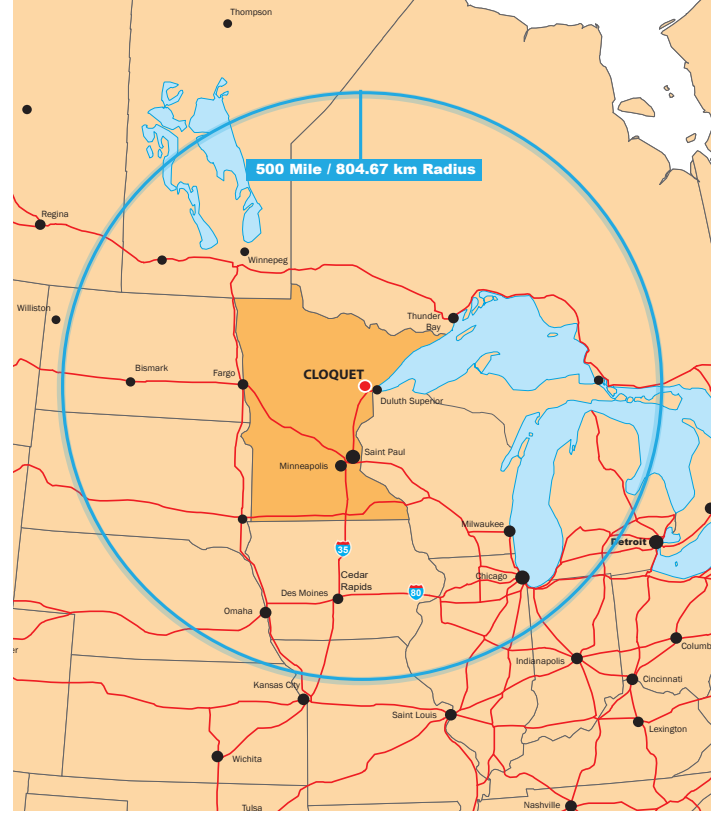
In the Cloquet region, the cost of labor in Agriculture and Food-related professions is highly competitive with the rest of Minnesota, as well as with neighboring Wisconsin and the U.S.

OCCUPATION	CITY OF CLOQUET	MINNESOTA	WISCONSIN	U.S.
53-7062 Laborers and Freight, Stock, and Material Movers, Hand	\$12.79	\$13.84	\$13.45	\$12.02
51-9198 Helpers - Production Workers	\$11.01	\$10.93	\$12.49	\$11.52
51-1011 First-Line Supervisors of Production and Operating Workers	\$28.64	\$27.24	\$26.41	\$27.09
49-9071 Maintenance and Repair Workers, General	\$14.62	\$19.96	\$18.23	\$17.61
51-9061 Inspectors, Testers, Sorters, Samplers and Weighers	\$15.91	\$18.04	\$17.09	\$17.31
51-2092 Team Assemblers	\$12.62	\$14.30	\$13.96	\$13.98
53-3032 Heavy and Tractor-Trailer Truck Drivers	\$18.12	\$19.97	\$18.85	\$19.36



TO LEARN MORE ABOUT HOW CLOQUET CAN WORK FOR YOU, CALL US TODAY!

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Within an eight-hour drive, companies in Cloquet can reach nearly 35 million people in the U.S. alone, including the following major U.S. and Canadian markets:

- Chicago, IL
- Minneapolis, MN
- Milwaukee, WI
- Madison, WI
- Omaha, NE
- Des Moines, IA
- Cedar Rapids, IA
- Winnipeg, Manitoba